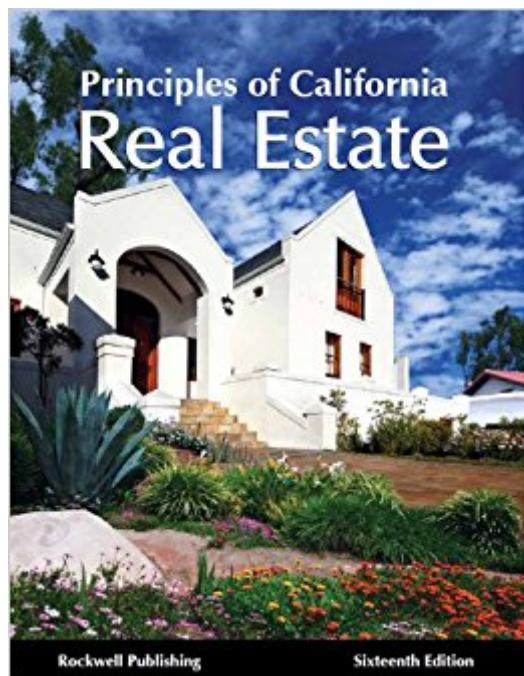


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Principles Of California Real Estate - 16th Edition



Synopsis

Principles of California Real Estate gives you a complete overview of the theoretical and practical aspects of California real estate transactions. It serves as the basis for the real estate principles course required by the California Department of Real Estate. Principles of California Real Estate is also the perfect study aid for anyone preparing for the California salesperson licensing exam. Principles of California Real Estate incorporates the latest real estate laws, regulations, and business practices. It includes a range of proven study aids such as illustrations, graphs, vocabulary reviews, summaries, quizzes with answers and explanations, and an extensive glossary. Principles covers:

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Book is easy to understand, concepts are laid out concisely. End of chapter quizzes and vocabulary help to memorize core concepts.

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I used this book for my pre-licensing course. This book is very detailed and has everything you need to pass the real estate exam. It even has practice quizzes at the end of each chapter so you can test your knowledge. However, I found going through this book really difficult because the reading was rather dry. For this reason, I did not absorb as much information the first time reading through the book. To study for the exam, I also used Real Estate Licensing For Dummies. Although it was not specifically written for people taking the CA exam, I found the For Dummies book to be a much easier read and had very little difficulty understand universal real estate concepts. After going through the For Dummies book, I went through this book again and it became much easier to understand and much more helpful to me. Using this book, I was able to pass the exam on the first try but I really needed help of the For Dummies book.

I love the publisher and the books from this publisher! I have used their texts for 10 years now and they are incredible! Not only do they provide up-to-date information for legal, market, appraisal, and financing changes, their customer service is by far the best out there! My college students have constant access to technical support and Website concerns. I highly recommend their books and products. They are one of the best!

This text book was super helpful in preparing me to sit for the real estate exam. Everything was clearly explained and it covered every topic I needed to know. The quizzes after each chapter were similar to the real test and built my confidence. I felt confident going in to the exam and passed the first time and this book was a big help. Definitely would recommend this to others getting their real estate license.

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